

Message Text

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PAGE 01 BRUSSE 11900 161251Z

ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-08 /021 W

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P 161333Z JUN 78

FM AMEMBASSY BRUSSELS

TO SECSTATE WASHDC PRIORITY 7317

UNCLAS BRUSSELS 11900

E.O. 11652: NA

TAGS: BEXP, BE

SUBJECT: PRELIMINARY INFORMATION REGARDING UNIT INTERNATIONAL S.A., AVE. LOUISE, 94, 1050 BRUSSELS IN CONNECTION WITH TRADE OPPORTUNITIES PROGRAM - ANTRANS

REF: USDOC WASHDC 10036

1. THE NAME ANTRANS IS NOT KNOWN IN BRUSSELS.

2. UNIT INT'L S.A. WAS ESTABLISHED IN 1974. THE PRINCIPAL STOCKHOLDERS ARE ATILA OZCELIK, VERRIERES-LE-BUISSON, FRANCE AND UNAL AYSAL, BRUSSELS. AUTHORIZED CAPITAL WAS RECENTLY INCREASED FROM 1,000,000 TO 10,000,000 BF. THIS CORPORATION ENGAGES IN THE IMPORT-EXPORT OF STEEL PRODUCTS, (I.E. HOT & COLD ROLLED SHEETS, PIPES, TUBES, REINFORCING BARS), FOODSTUFFS, FOREST PRODUCTS, CHEMICALS, TEXTILES AND OTHER GENERAL MERCHANDISE DESTINED TO THE MIDDLE EAST AND AFRICAN COUNTRIES. SALES VOLUME IN 1976 AMOUNTED TO BF 50,000,000. STAFF: 15. BANK REFS: SOCIETE GENERALE DE BANQUE AND BANQUE BRUXELLES LAMBERT, BRUSSELS.

3. A LOCAL CREDIT AGENCY STATES THAT THE LATEST INFORMATION ON FILE CONCERNING THIS FIRM DATES BACK TO EARLY 77 WHEN UNIT INT'L WAS MEETING PAYMENTS WITH DELAY. A NEW INVESTIGATION IS CURRENTLY UNDERWAY.

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4. THE SOCIETE GENERALE DE BANQUE SAYS THAT FIRM HAS A MINOR ACCOUNT WITH THEM BUT REPORTS THAT CAUTION SHOULD BE EXERCISED WHEN DEALING WITH THIS CORPORATION.

5. BANQUE BRUXELLES LAMBERT, THE FIRM'S PRINCIPAL BANK, REVEALS THAT ALTHOUGH FIRM HAS HAD AN ACCOUNT WITH THEM SINCE 1974, THEY CANNOT FORM AN OPINION REGARDING

ITS BUSINESS REPUTATION. HOWEVER, IT FINALLY STATED THAT
THE USUAL GUARANTEES SHOULD BE REQUESTED BEFORE BUSINESS
TRANSACTIONS ARE INITIATED.

6. WITH THE ABOVE INFORMATION EMBASSY STRONGLY RECOMMENDS
THAT U.S. FIRMS TAKE ALL NECESSARY PRECAUTIONS WHEN
DEALING WITH THIS FIRM. COMPLETE WTDR WILL BE SUBMITTED
SHORTLY. DE TARR

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 16 jun 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BRUSSE11900
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780252-0050
Format: TEL
From: BRUSSELS
Handling Restrictions: n/a
Image Path:
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Legacy Key: link1978/newtext/t19780652/aaaabsqd.tel
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Litigation History:
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Office: ACTION COME
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Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2327619
Secure: OPEN
Status: NATIVE
Subject: PRELIMINARY INFORMATION REGARDING UNIT INTER- NATIONAL S.A., AVE. LOUISE, 94, 1050 BRUSSELS IN CONNECTION WITH
TRADE OPPORTUNITIES PROGRAM - ANTRANS
TAGS: BEXP, BE
To: STATE
Type: TE
vdkgvkey: odbc://SAS/SAS.dbo.SAS_Docs/142de287-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014